



Digital Innovation in Action

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Whitehorse, Yukon & Ottawa, Ontario
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SPARC Symposium













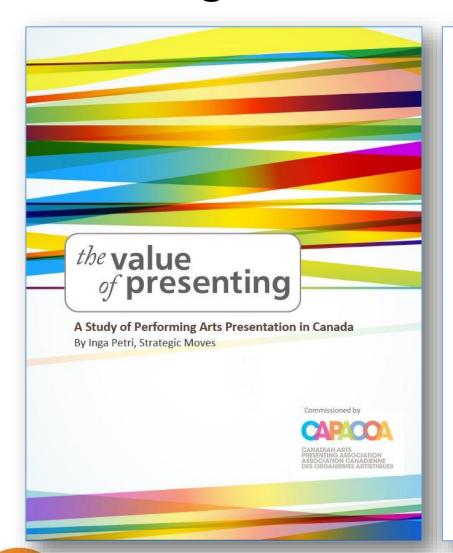








Staking a claim







DIGITIZING THE PERFORMING ARTS

An Assessment of Opportunities, Issues and Challenges

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Workshop Agenda: Deepen and apply digital concepts

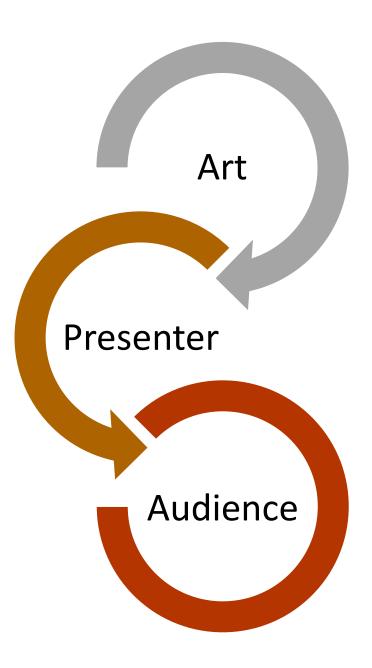
- 1. Making it better today
- 2. Making it better tomorrow
- 3. Vision of a shared digital space







Our work is deceptively simple







Making Today Better



Instruction



Write down the things that

- Aren't working well yet
- You want to improve
- You want to talk about more

These are your action items

Some you may be able to fix within the next two hours





Task 1: Improve your relationship with Google

Step 1: On your mobile, open web browser

Step 2: Go to Google

Step 3: Type your organization's name in the search box

Question:

Do you exist?

Is the information you see...

- Accurate?
- Important?
- Useful to a web user?

TIP: SCROLL DOWN

Do you control / influence presentation of your site on other websites?





Task 1: Improve your relationship with Google

Step 4: Go back to Google search box

Step 5: Type in the category your organization is a part of, e.g. theatre Whitehorse, art gallery, music, music show, performing arts, museum

Question:

- How well are you positioned?
- How are web users encouraged to explore you further?





Improve First Impression

Search Engine Optimization on your website

Search Marketing on Google

Improve your title tags and other meta data

Understand where text Google shows resides on your site

TELL YOUR STORY

Google
Account (does not require a
Gmail address)

Claim My Business TELL YOUR STORY







SEO

Wix

SEM

Google My Business

Look for

- cohesive messaging (across platforms)
- leverage (reviews, events, pull marketing)





Search engine optimization still useful

- URL
 - Use words not acronyms
- URL page names
 - Each service / product / experience on its own page
 - Use relevant keywords
- Title tags
 - Appears on browser tab
 - Search engine uses them as the header in its search listings
 - Facebook does, too
- Code your content
- Image Alt tags
 - Use the "image ALT" text for keyword-rich descriptive text
- Description meta tag
 - This is a real summary sentence for a specific page
 - Search engines, and other sites, can use them in result displays
- Keywords meta tag
 - When a search engine cannot read your content, they may evaluate your keywords meta tag





Task 2: Improve your relationship with Facebook

Step 1: On your mobile, open Facebook

Step 2: Type the full url for your website in your status update

window

Step 3: Add space with space bar and wait for preview to appear

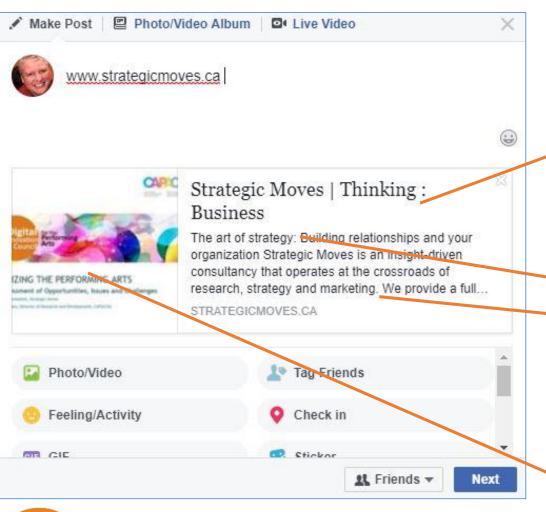
Step 4: POST it to your page (you can delete it in a moment)

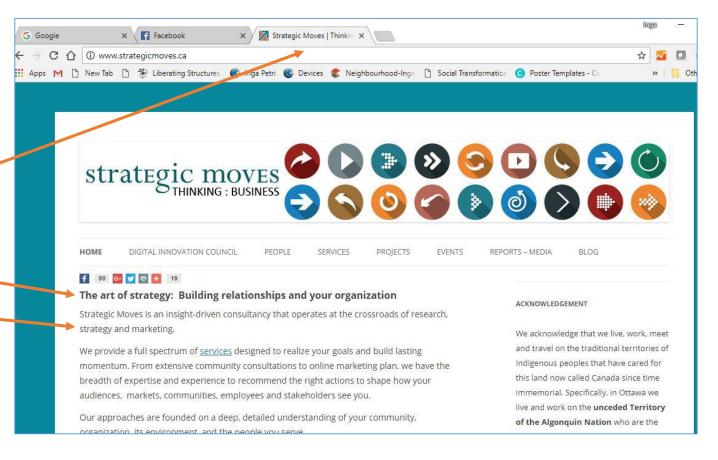
Question: Is the information you see...

- The same or different compared to Google?
- Accurate?
- Important?
- Useful to a web user?



strategic moves THINKING: BUSINESS









Task 3: Improve the relationship with Facebook

Take notes of things to fix

Step 1: Click on ABOUT, review content for accuracy and

compare to your website for cohesiveness

Step2: Click on Events ... what is coming up?

Step 3: Do you tie in to TripAdvisor reviews, YouTube

channel, similar? Have reviews been enabled on Facebook?







- Most online traffic is mobile
- Apps are mobile
- Mobile apps show a subset of functionality and content of Facebook desktop
- Focus on salient content and how you design your content





Task 4: Improve the relationship with TripAdvisor

Step 1: Go to Tripadvisor

Step 2: Search for your own organization

Question:

Do you exist?

Is the information you see...

- Correct?
- What is missing to make it useful to a web user?
- Do you have good images, opening hours, clear positioning, etc?
- Do you respond to reviews?



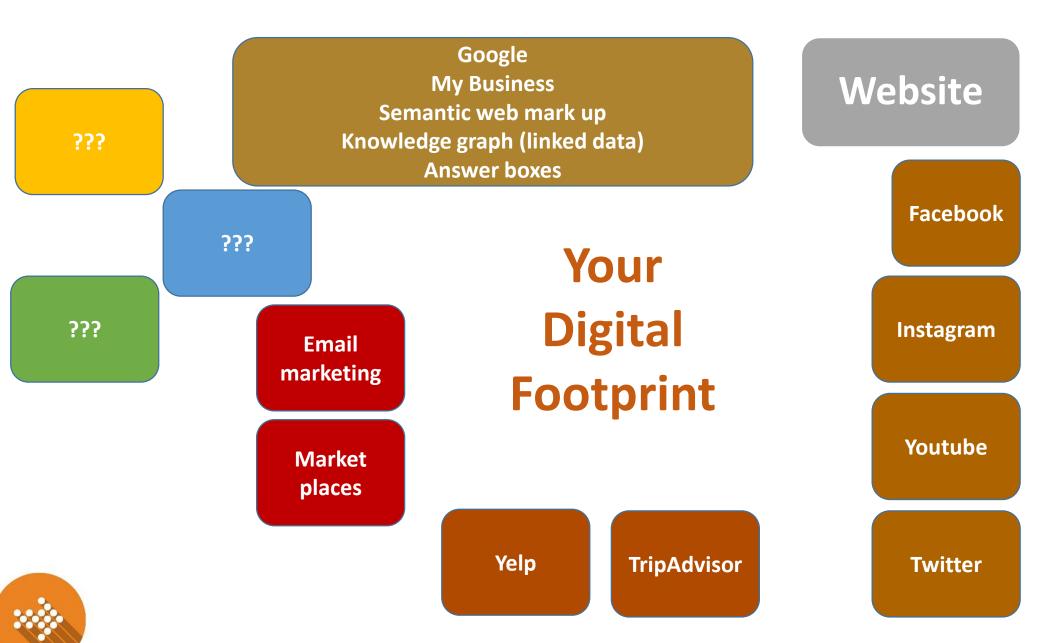


Task 4: Improve the relationship with TripAdvisor

How do <u>cultural tourism activities</u> feature on "things to do"?









Getting Ready for Tomorrow

And I mean the day after today





Are you on the web or in it?

ON the web

- Web site
- Drive traffic to site
- Social media
- Closed system
- Traditional SEO

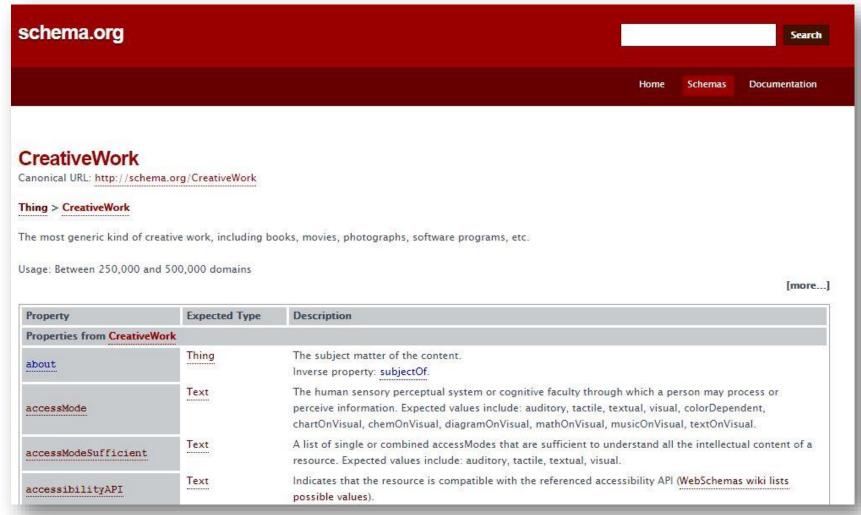
IN the web

- Open database of information
- Common metadata standard
- Structured data
- Open, linked data
- Discoverability





Schema.org – Search engine project

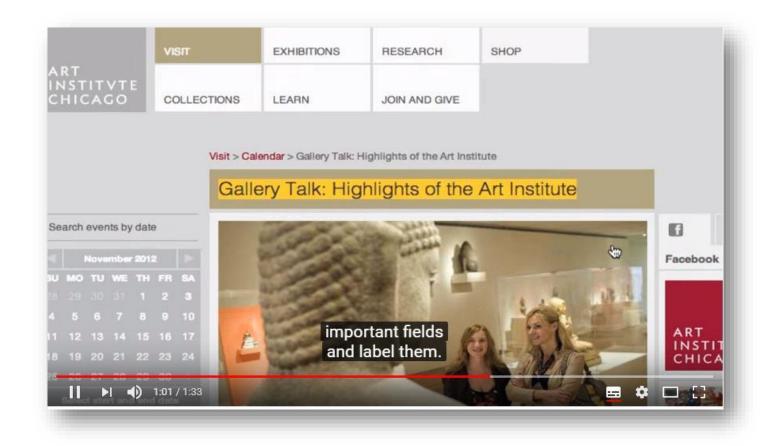








Using Google Data Highlighter: Structured data



https://youtu.be/WrEJds3QeTw





Google Knowledge Graph = Linked Data



answers to questions you didn't know you had = discoverability





Data about data = meta data

- Semantic = Meaning of a word, phrase, text
- Semantic web = machine-readable data

- Meta data standards for tags (e.g schema.org)
- Supporting standards like ISNI (International Standard Name Identifier, ISO-certified)

http://www.isni.org/





New partner in arts and culture

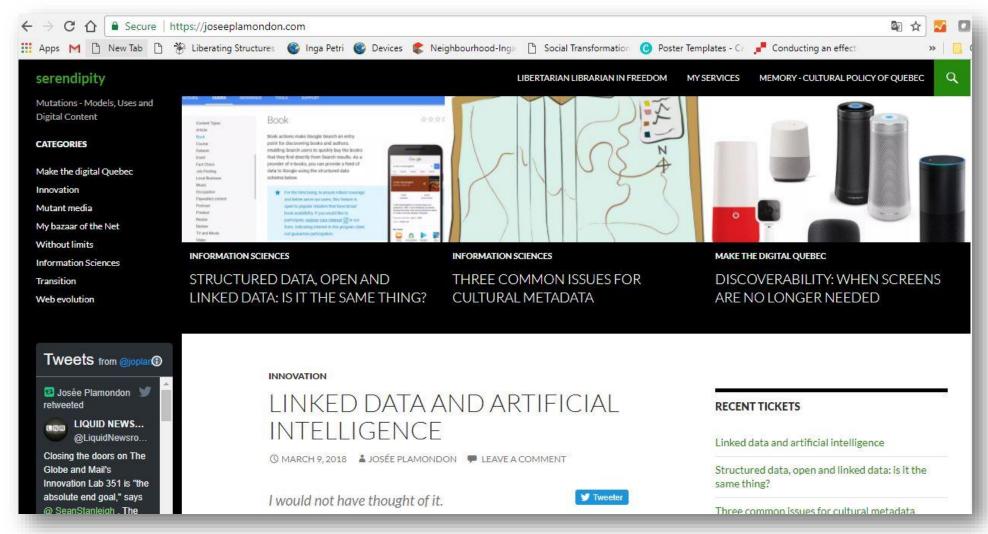




http://www.culturecreates.com/



Data expert







Visions of shared digital space





Internet has radical consequences

- Cost structures
- Marketing
- Distribution

Presenters are a distribution
 platform – learn how to move that
 into the digital realm and make it
 better



Digital Technologies tend to disrupt 'bricks-and-mortar' industrial production / creative chains in unanticipated ways





Two major projects for arts sector I'm championing

- 1. To develop and own a digital distribution platform for the performing arts in Canada
 - Dramatically expand access to and engagement with our stories, our experiences, our aspirations through the arts
 - Canadian opportunity
 - To indigenize digital spaces, build shared space for all stories, benefit artists and creators on their own terms
- 2. Expand Artsalive.ca to an arts community digital interface for all manner of arts education content
 - De-centralized contribution mechanisms, quality standards and dissemination standards, on a subscription basis.
 - Subscribers can contribute and use content (borrow electricity grid system concept for solar energy).



